

"In 10 years (2011), all software will be delivered as an online service" LARRY ELLISON, CHAIRMAN AND CEO ORACLE CORPORATION

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Apollo G4 - Business Software as a Service
The fourth generation of the advanced midrange ERP system, developed by Apollo for delivery over the Internet

APOLLO

www.ApolloG4.com

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your way to internet computing

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A large, semi-transparent watermark of the Apollo logo is centered in the background. The logo consists of a stylized 'A' with a curved top and a pointed bottom, set within a circular frame.

ApolloG4 eBusiness Solutions

Apollo Business Solutions
your way to Internet computing

ORACLE®

PartnerNetwork

MEMBER PARTNER

"In 10 years (2011), all software will be delivered as an online service"

Larry Ellison, President and CEO
Oracle Corporation

Apollo Business Solutions
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iForceSM
Partner

"Five years from now (*in 2005*), if you're a CIO with a head for business, you won't be buying computers anymore. You won't be buying software either. You'll rent all your resources from a service provider."

Scott McNealy, Chairman
Sun Microsystems

Apollo Business Solutions
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Apollo (www.apollo.rs)

- ❖ Independent Software Vendor, regional technology leader established 1992 in Belgrade
- ❖ ApolloG4 eBusiness Solutions
 - ❖ ApolloG4 ERP - Production/Business Management
 - ❖ ApolloG4 Insurance - Insurance Management
 - ❖ ApolloG4 University - Higher Education with Library
 - ❖ (Apollo BankWare) - Banking System

❖ Partners

- ❖ Oracle
- ❖ IBM
- ❖ Sun
- ❖ HP
- ❖ Intel



Apollo Business Solutions
your way to Internet computing

What are ApolloG4 eBusiness Solutions?

ApolloG4 eBusiness Solutions are the fourth generation of superior business solutions in Oracle environment for Software-as-a-Service delivery, developed in Belgrade software house

Apollo

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Apollo eBusiness Solutions Timeline

- ❖ G1, 1995 - Centralized architecture, character application
- ❖ G2, 1997 - Client/server architecture, graphical client
- ❖ G3, 1999 - Three tier Web architecture, client graphical Web browser
- ❖ G4, 2001 - Shared application in ASP / hosted architecture

Key References

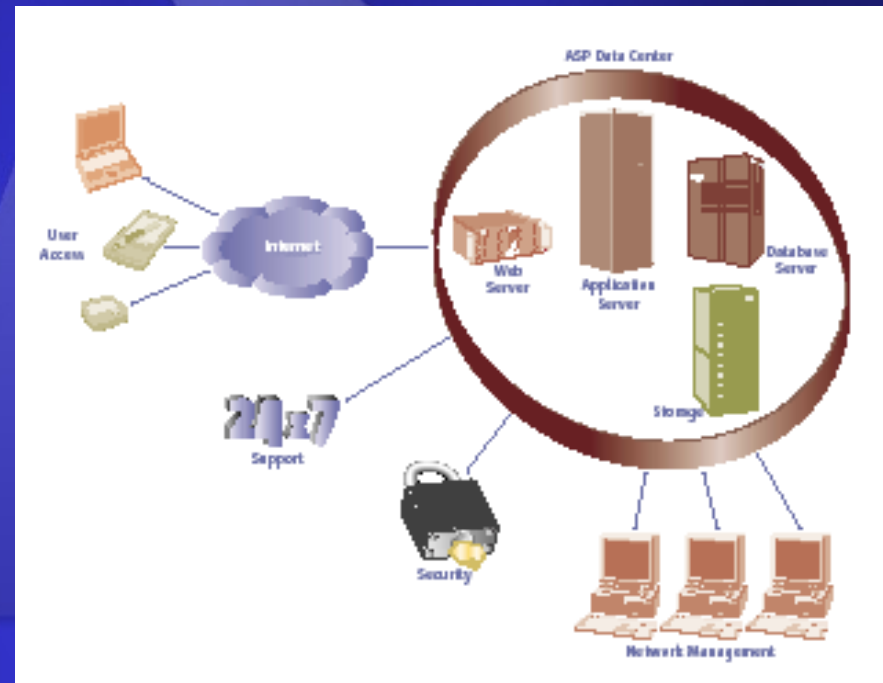
- ❖ BankWare - +10 banks in Serbia and the region
- ❖ G1, 1995 - Ktitor, Belgrade, furniture production
- ❖ G1, 1997 - Eurosalon, Belgrade, furniture production
- ❖ G2, 1998 - Commersa, Podgorica, trade and distribution
- ❖ G4, 2001 - Montex Elektronika, Podgorica, SI and trade
- ❖ G4, 2003 - Faculty of Political Sciences, Belgrade
- ❖ G4, 2003 - Lovcen Osiguranje, Podgorica, Insurance
- ❖ G4, 2004 - Montenegro Airlines, Podgorica, ERP
- ❖ G4, 2006 - Toplifikacija, Pozarevac, ERP & Billing
- ❖ G4, 2007 - Mlekara, Subotica, ERP
- ❖ G4, 2008 - Georad, Drmno, ERP
- ❖ G4, 2010 - Imlek, Beograd, ERP

Key Features

- ❖ Advanced eBusiness solutions which cover complete business operations
- ❖ Available as either Packaged Applications or Hosted Applications (SaaS)
- ❖ Fully integrated modular solutions which allow for a high level of customization
- ❖ Easy-to-use, browser based user interface
- ❖ Revolutionary cost effective solutions, breakthrough in price/performance
- ❖ 24x7 availability, AnyTime & AnyWhere concepts
- ❖ Scalable, any size organization will benefit
- ❖ Secure, based on Oracle "Unbreakable" technology

S-a-a-S Model Benefits

- ❖ Data processing becomes service for the first time in computing history
- ❖ Zero upfront investment, no additional hardware or software required, risk greatly reduced
- ❖ No maintenance costs
- ❖ Utility model billing or subscription
- ❖ Simplified administration



How is cost effectiveness achieved?

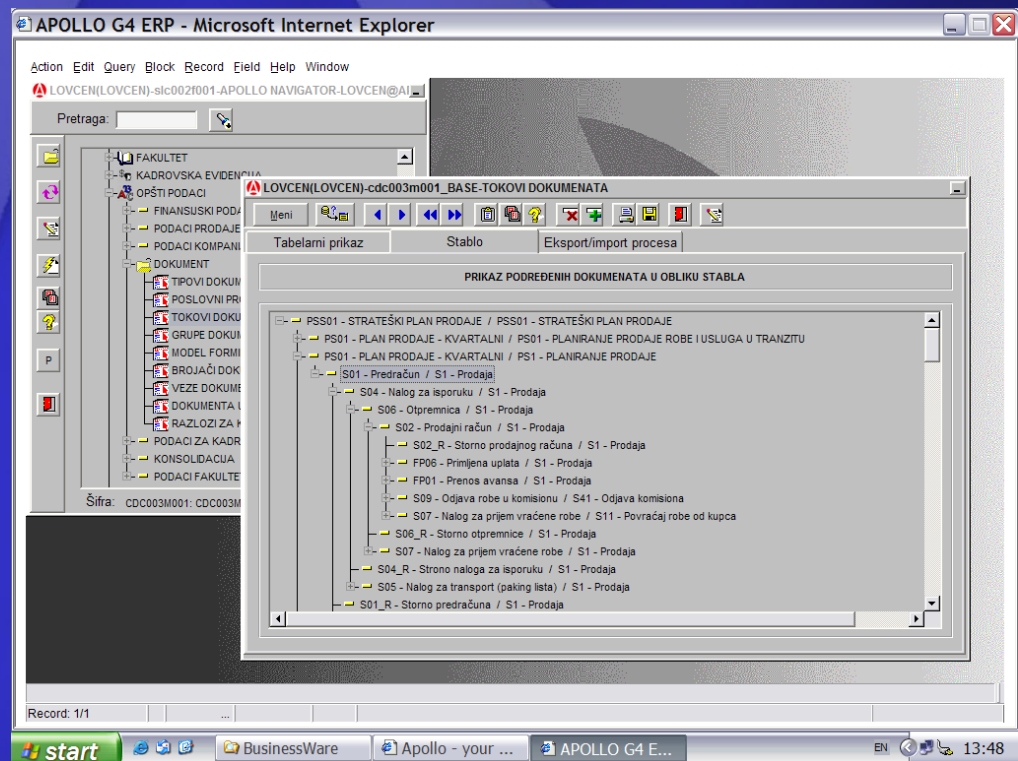
- ❖ All the benefits brought by S-a-a-S deployment
 - ❖ Low investment - minimal risk
 - ❖ No ongoing support & maintenance cost
- ❖ Special tools facilitates quick and efficient implementation
 - ❖ Business Process Manager
 - ❖ Document Modeler
 - ❖ Forms and Reports Layout Modeler
 - ❖ Basic Data Collection Utility
- ❖ Intuitive design requires little training

ApolloG4 eBusiness Platform Architecture

- ❖ Three-tier Web architecture, developed in the latest Oracle Web development environment
- ❖ Multi-Tenant concept, shared database and applications
- ❖ Customizations in separate versions/layers (development, test, production, localizations...) for each customer (company user)
- ❖ Common and system data separated from customer specific data

ApolloG4 eBusiness Solutions

- ❖ Workflow Management integrated, business processes modeled and represented by flow of consisting documents



ApolloG4 eBusiness Solutions

- ❖ Planning integrated (from the top) with all core business processes including financial budgeting. Processes (i.e. purchase, production, maintenance) could be created and initiated directly from plans. Tracking and reporting of plans' executions.
- ❖ Accounting fully integrated (on the bottom) with all other business processes. Each document (financial, sales & purchase, inventory, production, maintenance) is calculated and booked according to its predefined accounting model.

ApolloG4 eBusiness Solutions

- ❖ Document Management subsystem, of eMail client (i.e. Outlook Express) type, is the backbone of user interface and system operation

APOLLO G4 ERP - Microsoft Internet Explorer

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ORGANIZACIONA JEDINICA: 01-PODGORICA 23.02.04 13:38 GMT+1

1 Novi 5 Plaćanja 6 Neknjiženi 7 Knjiženi

2 Aktivni 3 Svi primljeni 4 Planovi

Štampa Preysmeni Zatvori/Aktiviraj

Datum	Status	Status	L.	O.J.	Dokument	Br. dok.
20.02.04	N		01	PODGORICA	OS4 FAKTURA PREMJE	24
07.02.04	N		01	PODGORICA	INS3 POVRATNICA DSE U SKLADIŠTE	2
07.02.04	N		01	PODGORICA	OS4 FAKTURA PREMJE	19
31.01.04	N	AKTIVAN	01	PODGORICA	OSP2 FAKTURA PREMJE	1
22.01.04	N		01	PODGORICA	IZV IZVOD	21
20.01.04	N		01	PODGORICA	OS4 FAKTURA PREMJE	6
16.01.04	N		01	PODGORICA	INS2 IZDAVANJE DSE	7
16.01.04	N		01	PODGORICA	OS4 FAKTURA PREMJE	4
09.01.04	N	AKTIVAN	01	PODGORICA	INS2 PRUEMNICA DSE	4
09.01.04	N		01	PODGORICA	OS4 FAKTURA PREMJE	9

Datum dokumenta Record: 1/7

start BusinessWare Apollo - your... APOLLO G4 E... 13:37

ApolloG4 eBusiness Solutions

- ❖ Multi-Tenant (Multi-Company) concept allows for support of multiple (in)dependent customers/ companies of any hierarchical structure, from one instance of application and database. Integrates and unifies eBusiness solution in whole complex business system with consolidation of reports, statements and balance sheets.
- ❖ Multi-Accounting concept supports for multiple complete accounting schemes/subsystems and simultaneous bookings and postings of transactions in one or more of them.

ApolloG4 eBusiness Solutions

- ❖ Advanced and sophisticated (BI) reporting subsystem
- ❖ Complete multinational business support
 - ❖ Multi-Currency operations
 - ❖ Flexible Multi-Tax system
 - ❖ User dependent language interface, English and German localizations currently available, up to four weeks needed for any other localization
 - ❖ Partner dependent external documents language
- ❖ No restrictions imposed in coding system, all codes limited to 32 UTF-8 characters
- ❖ User group (role) dependant flexible menu structure and authorizations

ApolloG4 eBusiness Solutions

- ❖ Planning
- ❖ Financies and Accounting
 - ❖ Fixed Assets
- ❖ Human Resources
 - ❖ Salaries
- ❖ ERP
 - ❖ Sales (with eCommerce, B2C & B2B) and Purchase
 - ❖ Inventory Management
 - ❖ Production Management
 - ❖ Maintenance Management
 - ❖ Billing
- ❖ Insurance
 - ❖ Property and Casualty
 - ❖ Life and Annuity
 - ❖ Claims Management
 - ❖ eInsurance (B2C)
- ❖ Higher Education
 - ❖ Student Service (with eUniversity, B2C)
 - ❖ Library Management (with eLibrary, B2C)